



# ESSENTIAL PRESENTING SKILLS

## OBJECTIVE

Lawyers will develop their persuasive power with performance techniques that are applicable to all high-stakes presentations, in and out of court.

## DESCRIPTION

Lawyers live in a cerebral world where strategy and calculation are key. But that can also mean that their oral delivery can sometimes be flat, causing fact finders to become disengaged.

This program establishes the fundamental speaking skills every lawyer needs: how to use body language and vocal inflection to tell the story between the words, and how to ensure confidence and impact when it matters most.

Participants will learn practical performance techniques shared by actors and speakers who need to make an intuitive connection with their audience: standing and moving with assurance, investing vocally in important ideas, and preparing notes that won't distract at the critical moment.

*Program can include any of the following:*

## FOCUS

- Projecting cool confidence
- Handling pressure and nerves
- Commanding the space
- Strategizing vocal variety
- Preparing effectively
- Using notes
- Speaking with sincerity
- Pacing longer oratory
- Energizing witness exams
- Simple staging techniques

## FORMAT OPTIONS

### Skills Seminar

David's **90-minute presentation followed by a working session** or a series of shorter sessions. Material for exercises can come from a shared fact pattern, participants' own case load, or firm business. David gives clear, actionable feedback so participants will improve along the way.

### Presentation Only

David's **1-2 hour lecture** on key techniques, with practical interactive exercises.

### Private Coaching

One-on-one sessions with David (live or virtual) to address specific objectives.

## *Next steps:*

Set up an initial call with David to discuss fees and to identify the exact objectives for your participants.

[Message David](#)